

syngenta

Mike Mack

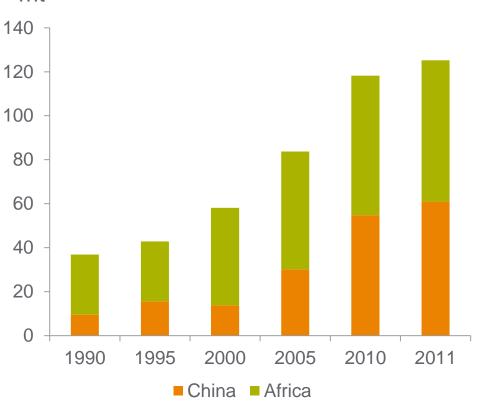
Chief Executive Officer

2011 market background

- Agriculture robust despite economic uncertainty
- Record global output; US production lower
- Crop prices volatile but supported by demand growth
- Emerging market productivity drive continues
- Chinese corn and soybean imports rising

Grain import growth reflects domestic productivity challenges

Imports of major crops* mt

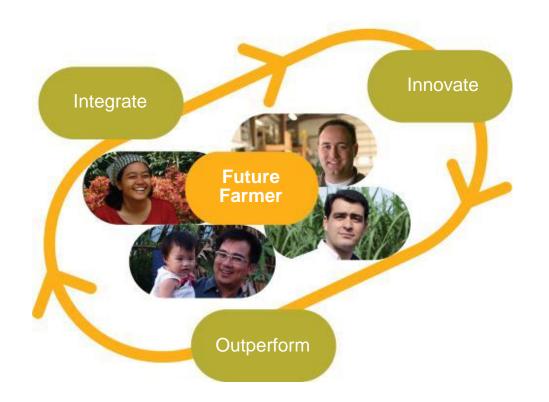


- Grain trade compensates local gaps
- China:
 - Almost one quarter of global feed demand
 - Insufficient arable land
- Africa: a 'sleeping agricultural giant'



^{*}major crops are corn, soybeans, wheat, rice Source: USDA

2011 Syngenta highlights



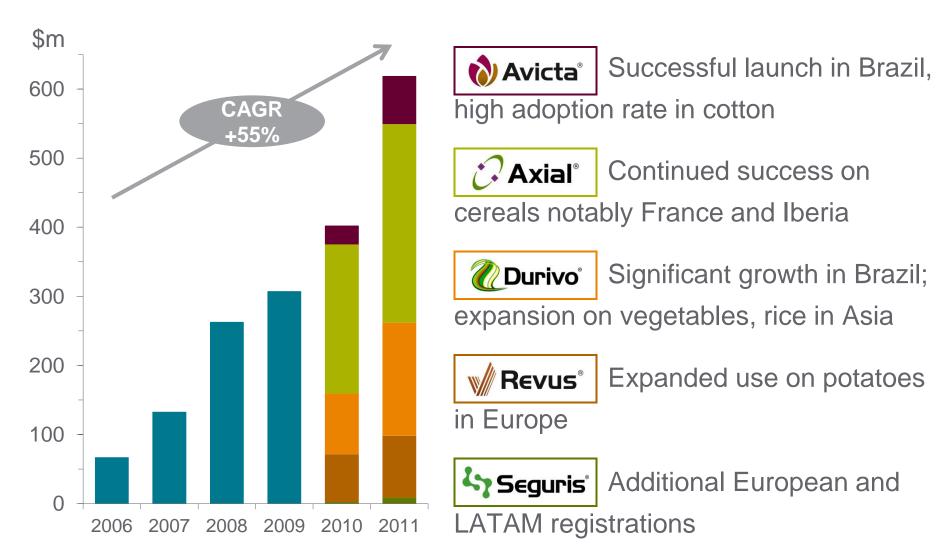
- New strategy announced in February
- Commercial integration ahead of schedule
- Launch of first fully integrated offers
- R&D organization fully aligned
- New crop-based pipeline: >\$22bn post-2015

Financial highlights

- Sales \$13.3bn, up 14%
 - up 12% CER; +11% volume, +1% price
- EBITDA up 18%* to \$2.9bn
- Net income \$1.6bn, up 14%
- EPS**: up 18% at \$19.36
- Free cash flow: \$1.5bn
- Dividend up 14% to CHF 8.00 per share
- CFROI 14%, above target
- * At constant exchange rates
- ** Fully diluted basis, excluding restructuring & impairment



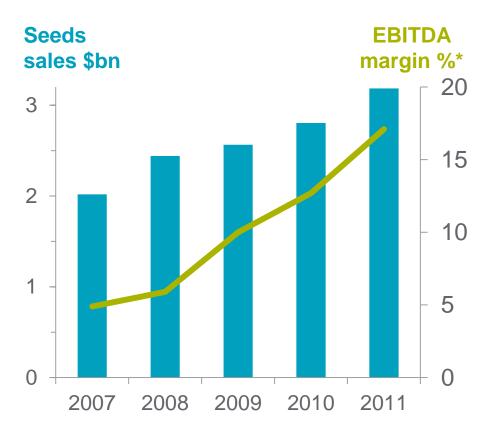
New products: continued rapid adoption



Growth at constant exchange rates



Seeds margin acceleration



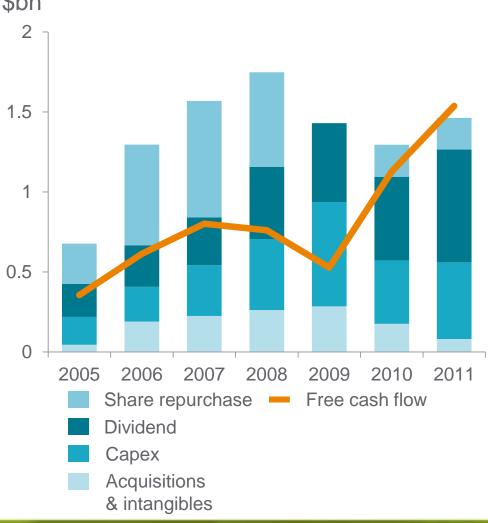
- Continued trait and germplasm development across all crops
- Emerging market expansion
- Sustained R&D investment:
 ~13% of sales
- Licensing success



^{* 2008 - 2009} restated to reflect pension accounting adjustment

Sustained cash generation, increased return to shareholders

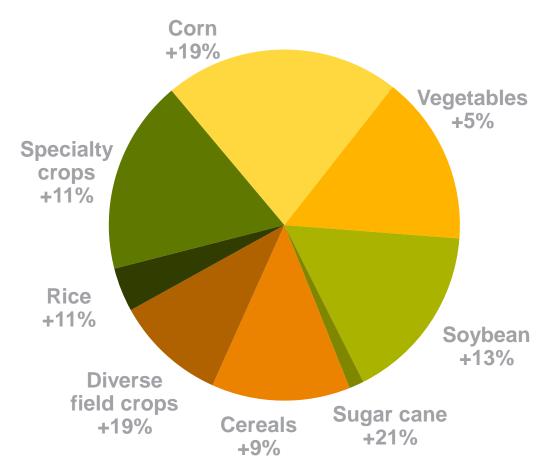




- 2011: cash return \$903m
- 2012: increase in dividend, share repurchase
 - cash return ~\$1bn
- Flexibility for growth investments, acquisitions

Developing our crop offers

2011 sales: \$12.4bn*

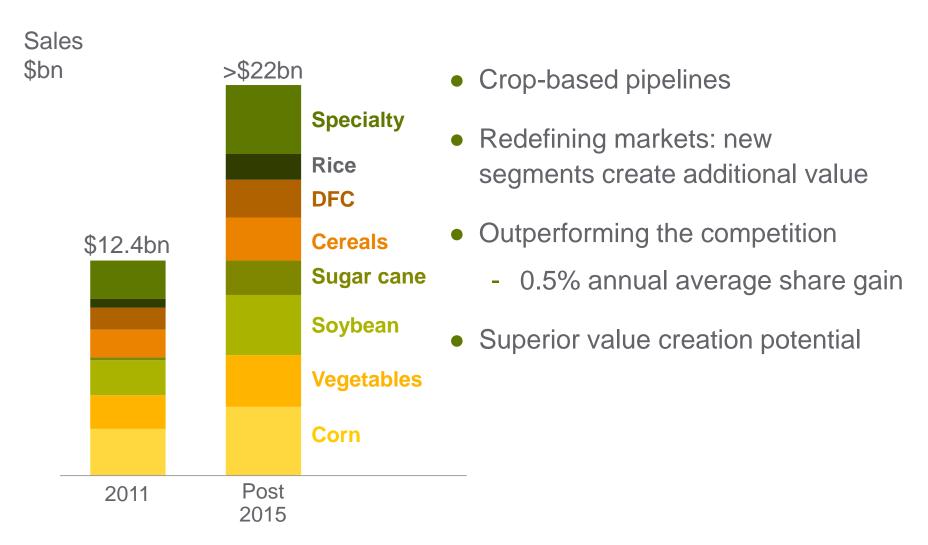


* Excluding Lawn & Garden Growth at constant exchange rates Source: Syngenta estimates

- Corn: LATAM traits roll-out
- Vegetables: novel seed care concepts
- Soybean: integrated rust solutions
- Sunflower: integrated broomrape control
- Tegra , APlene expansion



Expanding our leadership position in key crops

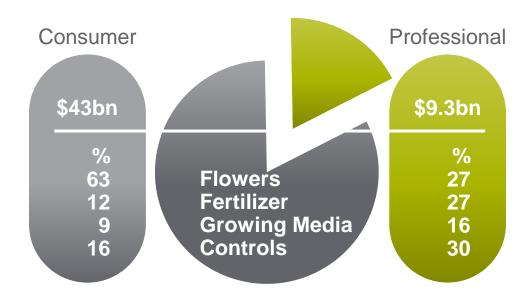


Source: Syngenta estimates



Lawn & Garden: first integrated business

A growing market



- Professional market focus:
 2011 sales \$847 million
- 12% market share ex fertilizer
- Chemistry, growing media, genetics
- Value chain account management
- Strategic partnerships





Complete toolbox: local crop solutions



Growth opportunities:

(Tegra, additional crops, new products, crop enhancement



T∈gra: integrated program for rice



Grower benefits

30% yield advantage

\$270 extra profit per hectare

150% return on investment

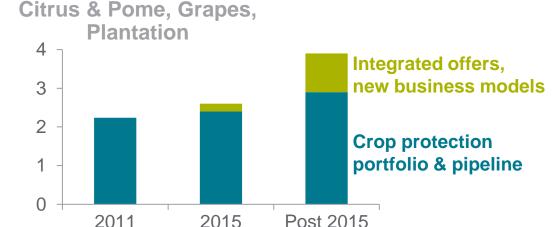
Specialty crops: multiple opportunities

2011 sales: \$2.2bn

5 crop segments ~70% of sales



Potato. Cotton



Leveraging blockbuster chemistry









- Value creation across the chain
- Integrated offers, new business models driving growth

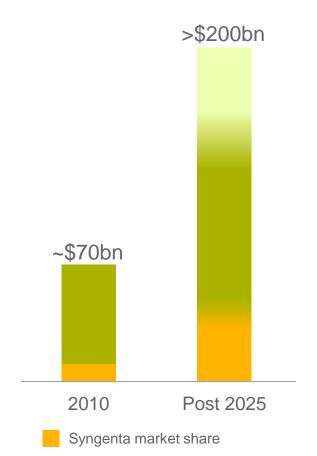




Source: Syngenta estimates

Expanding the market: yield and beyond





Source: Syngenta estimates

- Market under single product paradigm:
 - mid single digit growth
- Integrated solutions and adjacencies:
 - address current needs in new ways
 - solve unsolved problems
 - expand available markets

High single digit growth potential





Bringing plant potential to life