

## Supplementary financial information

The following supplementary financial information includes non-GAAP measures. Syngenta uses non-GAAP measures where they are regarded by management as important for the investor to fully understand Syngenta's performance. Non-GAAP measures do not present a complete picture of financial performance and these measures should be seen only as supplementary financial information.

### Financial summary

For the year ended December 31, (\$m)	Excluding restructuring and impairment <sup>1</sup>		Restructuring and impairment		As reported under IFRS	
	2020	2019	2020	2019	2020	2019
<b>Sales</b>	<b>14,287</b>	<b>13,582</b>	-	-	<b>14,287</b>	<b>13,582</b>
<b>Gross profit/(loss)</b>	<b>6,180</b>	<b>6,200</b>	<b>(6)</b>	<b>(1)</b>	<b>6,174</b>	<b>6,199</b>
Marketing and distribution	(2,210)	(2,239)	-	-	(2,210)	(2,239)
Research and development	(969)	(918)	-	-	(969)	(918)
General and administrative:						
Restructuring	-	-	(291)	(364)	(291)	(364)
Gains on acquisitions and divestments	-	106	109	28	109	134
Other general and administrative	(706)	(885)	-	-	(706)	(885)
<b>Operating income/(loss)</b>	<b>2,295</b>	<b>2,264</b>	<b>(188)</b>	<b>(337)</b>	<b>2,107</b>	<b>1,927</b>
<b>Income/(loss) before taxes</b>	<b>1,798</b>	<b>1,840</b>	<b>(188)</b>	<b>(337)</b>	<b>1,610</b>	<b>1,503</b>
Income tax benefit/(expense)	(236)	(117)	48	70	(188)	(47)
<b>Net income/(loss)</b>	<b>1,562</b>	<b>1,723</b>	<b>(140)</b>	<b>(267)</b>	<b>1,422</b>	<b>1,456</b>
Attributable to non-controlling interests	(1)	(6)	-	-	(1)	(6)
<b>Attributable to Syngenta AG shareholder</b>	<b>1,561</b>	<b>1,717</b>	<b>(140)</b>	<b>(267)</b>	<b>1,421</b>	<b>1,450</b>
			<b>2020</b>	<b>2019</b>	<b>2020 CER<sup>2</sup></b>	
<b>EBITDA<sup>3</sup></b>			<b>2,988</b>	<b>2,927</b>		
<b>EBITDA margin</b>			<b>20.9%</b>	<b>21.5%</b>		<b>24.8%</b>
<b>Tax rate on results excluding restructuring and impairment</b>			<b>13%</b>	<b>6%</b>		
<b>Free cash flow<sup>4</sup></b>			<b>986</b>	<b>283</b>		
<b>Debt/equity gearing<sup>5</sup></b>			<b>178%</b>	<b>172%</b>		
<b>Net debt<sup>5</sup></b>			<b>7,897</b>	<b>7,572</b>		

1 Net income excluding restructuring and impairment is provided as additional information and not as an alternative to net income determined in accordance with IFRS.

2 For a description of CER see Appendix A.

3 EBITDA is defined in Appendix B.

4 For a description of free cash flow, see Appendix C.

5 For a description of net debt and the calculation of debt/equity gearing, see Appendix D.

## Supplementary financial information

### Appendix A: Constant exchange rates (CER)

Results in this report from one period to another period are, where appropriate, compared using constant exchange rates (CER). To present that information, current period results for entities reporting in currencies other than US dollars are converted into US dollars at the prior period's exchange rates, rather than at the exchange rates for the current year. CER margin percentages for EBITDA are calculated by the ratio of these measures to sales after restating the measures and sales at prior period exchange rates. The CER presentation indicates the underlying business performance before taking into account currency exchange fluctuations.

### Appendix B: Reconciliation of EBITDA to net income

EBITDA is defined as earnings before interest, tax, non-controlling interests, depreciation, amortization, restructuring and impairment. Information concerning EBITDA has been included as it is used by management and by investors as a supplementary measure of operating performance. Management excludes restructuring and impairment from EBITDA in order to focus on results excluding items affecting comparability from one period to the next. EBITDA is not a measure of cash liquidity or financial performance under generally accepted accounting principles and the EBITDA measures used by Syngenta may not be comparable to other similarly titled measures of other companies. EBITDA should not be construed as an alternative to operating income or cash flow as determined in accordance with generally accepted accounting principles.

For the year ended December 31,

(\$m)	2020	2019
<b>Net income attributable to Syngenta AG shareholder</b>	<b>1,421</b>	<b>1,450</b>
Non-controlling interests	1	6
Income tax (benefit)/expense	188	47
Financial expense, net	497	425
Restructuring and impairment	188	337
Depreciation, amortization and other impairment	693	662
<b>EBITDA</b>	<b>2,988</b>	<b>2,927</b>

## Appendix C: Free cash flow

Free cash flow comprises cash flow from operating and investing activities:

- excluding investments in and proceeds from marketable securities, which are included in investing activities;
- excluding cash flows from and used for foreign exchange movements and settlement of related hedges on inter-company loans, which are included in operating activities; and
- including cash flows from acquisitions of non-controlling interests, which are included in financing activities.

Free cash flow is not a measure of financial performance under generally accepted accounting principles and the free cash flow measure used by Syngenta may not be identical to similarly titled measures in other companies. Free cash flow has been included as many investors consider it to be a useful supplementary measure of cash generation.

**For the years ended December 31,**

<b>(\$m)</b>	<b>2020</b>	<b>2019</b>
Cash flow from operating activities	2,050	838
Cash flow used for investing activities	(1,337)	(248)
Cash flow (from)/used for marketable securities	27	(161)
Cash flow used for acquisition of non-controlling interests	(39)	-
Cash flow from foreign exchange movements and settlement of hedges of inter-company loans	285	(146)
<b>Free cash flow</b>	<b>986</b>	<b>283</b>

## Appendix D: Net debt reconciliation

Net debt comprises total debt net of cash and cash equivalents and marketable securities. Net debt is not a measure of financial position under generally accepted accounting principles and the net debt measure used by Syngenta may not be comparable to the similarly titled measure of other companies. Net debt has been included as many investors consider it to be a useful measure of financial position and risk. The following table provides a reconciliation of movements in net debt during the period:

For the years ended December 31,

(\$m)	2020	2019
<b>Opening balance at January 1</b>	<b>7,572</b>	<b>6,326</b>
Initial recognition of leases under IFRS 16	-	200
New leases entered into during the year	69	412
Other non-cash items	46	16
Cash paid on financing-related derivatives	-	42
Cash (received)/paid under Credit Support Annex agreements, net	(84)	122
Foreign exchange effect on net debt	579	(163)
Dividends paid	701	900
Free cash flow	(986)	(283)
<b>Closing balance at December 31</b>	<b>7,897</b>	<b>7,572</b>
<b>Components of closing balance:</b>		
Cash and cash equivalents	(2,517)	(1,933)
Marketable securities <sup>1</sup>	(67)	(50)
Current financial debt <sup>2</sup>	2,063	2,226
Non-current financial debt <sup>3</sup>	8,418	7,329
<b>Closing balance at December 31</b>	<b>7,897</b>	<b>7,572</b>

1 Long-term marketable securities are included in Financial and other non-current assets. Short-term marketable securities are included in Derivative and other financial assets.

2 Included in Current financial debt and other financial liabilities.

3 Included in Financial debt and other non-current liabilities.

The following table presents the derivation of the debt/equity gearing ratio at December 31, 2020 and 2019:

(\$m)	2020	2019
Net debt	7,897	7,572
Shareholder's equity	4,434	4,397
<b>Debt/Equity gearing ratio (%)</b>	<b>178</b>	<b>172</b>